Personal Motivators Matrix

Name:	Company:
Course:	Date:

	Friendly People (FP)	Secure Job (SJ)	Good Pay (GP)	Interest-ing Work (IW)	Good Career Prospects (GCP)	Low Supervis-ion (LS)	Respon-sible Job (RJ)	Good Working Condition (GWC)	Praise for Good Work (PGW)	Feeling of Achieve-ment (FA)	**Column A** Choice Totals	**Column B** Priority
Regular Hours (RH)											**RH=**	
	Friendly People (FP)										**FP=**	
		Secure Job (SJ)									**SJ=**	
			Good Pay (GP)								**GP=**	
				Interest-ing Work (IW)							**IW=**	
					Career Prospects (GCP)						**GCP=**	
						Low Super'n (LS)					**LS=**	
							Respon-sible Job (RJ)				**RJ=**	
								Working Condition (GWC)			**GWC=**	
									Praise for Good Work (PGW)		**PGW=**	
										Achieve-ment (FA)	**FA=**	
											Total = (55)	

Example: In this example, decide which motivates you the most, working with Friendly People (FP) or working to Regular Hours (RH). Once you have determined which motivates you the most, enter either FP or RH in the blank box. Once completed, work your way through the grid and complete ALL blank boxes with the choices offered.

	Friendly People (FP)
Regular Hours (RH)	**FP**
	Friendly People (FP)

How to Complete: For each blank square in the above grid, choose which of the two options (Above or below and to the left) that motivates you the most and enter the appropriate initials relating To that motivator.

Column A: Count up the total number of choices for the selected motivator and enter in the box. When added up, it should total 55.

Column B: Rate the motivator in priority order. If you two or more with the same score, again, you MUST choose one over the other. No equal priorities.